# Chapter 11

## Cost structure & AC/DC

The following data was gathered concerning costs of a business at two production levels:

Total cost at 4,000 units = €65,000 Total cost at 5,000 units = €70,000

Total cost consists of a fixed cost and (proportional) variable costs.

A. Determine the variable cost per unit

B. Determine the total fixed costs per period

Suppose the normal (average) production = 4,500 units per period. Last year actual production was 4,700 units while actual sales was 4,600. Sales price =  $\notin 20$ .

- C. Show the profit for absorption costing
- D. Show the profit for direct costing
- E. Explain the difference between answers C and D.

## Solutions Cost structure & AC/DC

A. (€70,000 – €65,000)/1,000 = €5 per unit.

B. Fixed cost = total cost − variable costs = €70,000 - 5,000\*€5 = €45,000.

Standard cost = €5 + €45,000/4,500 = €15.

## Profit AC (analyzed statement)

 $4,600^{*}(€20 - €15) = €23,000$ (4,700 - 4,500)\*€10 = €2,000+ Profit = €25,000

#### **Traditional Statement**

Sales:	4,600*€20 =		€92,000
Var production cost	4,700*€5 =	€23,500	
Fixed cost:	€ <u>45,000</u>		
Total production cost:	€68,500		
Inventory change:			
100*€15 =	(€1,500)		
Cost of sales:			(€ <u>67,000)</u>
Profit:			€25,000

Direct costing 4,600\*(€20 - €5) = €69,000 <u>€45,000 -</u> €24,000

E. when inventory changes, AC and DC are different.

When inventory up AC>DC. When inventory down DC>AC.

Here inventory up so AC > DC The difference is €10 (F/N) per unit of inventory change. So  $(4,700 - 4,600)^*$ €10 = €1,000.

### **Absorption costing Riddle**

A company's fixed costs per year are  $\in 10,000$ . The variable cost per unit is  $\in 4$ . Normal or average production per year is 5,000 units. Last year 5,200 were made while 5,100 units were sold. The profit using absorption costing was  $\in 25,900$ .

A. What is the sales price per unit?

B. What is the break even point?

#### **Solutions Absorption Costing Riddle**

A. Production Volume variance =  $200^* \in 2 = \in 400$ . On the analyzed income statement, profit equals Sales volume result + Production volume variance. Sales volume result =  $\in 25,900 - \in 400 = \in 25,500$ . Full cost per unit =  $\in 4 + \in 10,000/5,000 = \in 6$ .

 $5,100^*$ (Sales price – €6) = €25,500. Sales price – €6 = €5. Sales price = €11.

B. €10,000/(€11 – €4) = 1,429 units.

#### Running a Restaurant

A restaurant has two types of variable costs; the cost of ingredients and the cost of waitresses. The cost of ingredients is 30% of sales revenue. On average, for every \$200 in sales revenue, one hour of waitress time is needed. Waitresses earn \$15 per hour. The total fixed cost of the restaurant is \$4,000 per week. It is open seven nights a week. At full capacity, the restaurant can accommodate 40 guests per night. An average guest spends \$50 per night. At the moment, the occupation rate of the restaurant is 60%.

A. What is the break even sales level per week?

B. What is the profit per week?

C. Let's assume that by hiring an additional staff member with a fixed salary of \$1,000 per week the occupation rate could be increased to 80% (all other data remain the same). From a profit perspective, would you recommend this?

#### Solutions Running a Restaurant

A. Variable cost = 30% + \$15/\$200 = 37.5% of sales. Break even sales = \$4,000/(1 - 0.375) = \$6,400. B. 0.6\*40\*\$50\*7=\$8,400. \$8,400\*0.625 - \$4,000 = \$1,250.

C. 8\*\$50\*7 = \$2,800 extra sales.

 $2,800^{0.625} - 1,000 = 750$  extra profit so hiring the new employee is a good idea.